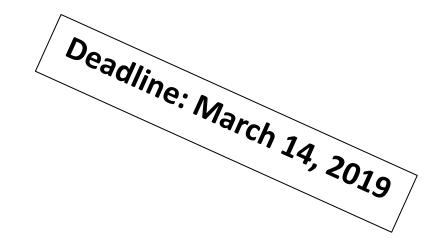


Global University Pitch Competition (in 30 seconds)

What is it?

Initiative to help students identify pertinent enterprise blockchain applications



Who is eligible?

Any student who is enrolled at an academic institution

What can be won?

\$15,000, entrepreneurship-in-residence, exposure to R3 network, office space, CordaCon booth

Background: Initial Engagements with Universities

2018 University Projects



Debt Capital Markets Token Proposal Cambridge Judge Business School



Supply Chain Strategy Decks MIT Entrepreneurship Lab



Healthcare Management Exploration MIT Entrepreneurship Lab





Oil & Gas Blockchain Use Case Columbia University

Telecom Opportunities on Corda UPenn Wharton Business School























Validation: Two test cases



Founder



Result of

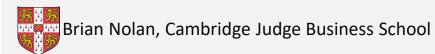
Market study on Corda ecosystem development

Business Model

A comprehensive and secure loan record sharing platform to streamline costs and improve the quality and availability of mortgage market data



Founder



Result of

Consulting project on supply chain

Business Model

A global financial market for intraday borrowing on distributed ledger technology (DLT). Finteum uses the power of DLT to create a valuable market for intraday liquidity that was previously impossible.

January 2019

Pitch Competition Launches!

Now Live and Accepting Submissions

- 1. Main website
- 2. Official Rules
- 3. Application

Prizes

First Place: \$15,000

Second Place: \$3,000

Third Place: \$2,000

Development

- Office space
- Entrepreneurship in Residence
- Meeting with Adroc Technology Partners
- Feedback & coaching

Promotion

- Booth at CordaCon 2019
- 15 minute Showcase Call
- Prime real estate in the R3 Ledger
- Media exposure

Exclusive Perks

- An email from Satoshi forwarded from Mike Hearn to your team's inbox
- R3 Research's Private Reports
- Corda Swag Bags

What are we looking for?

The Problem

Is there a real industry business problem?

The Technology Fit

Can blockchain technology (and specifically Corda) address the particular use case?

The Process

How would the team go about building the solution to the problem?

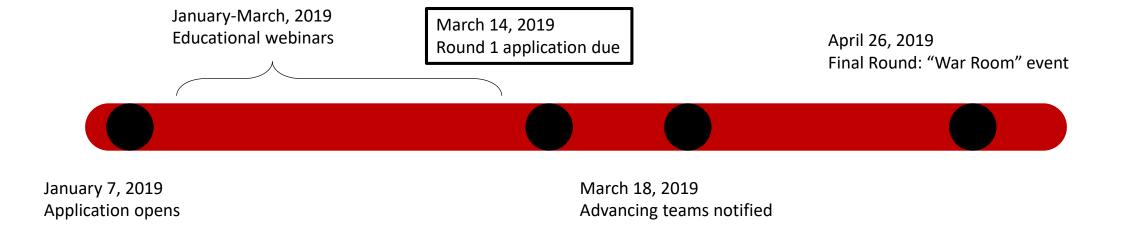
The Presentation

How polished and well developed is the approach?

Feasibility

How likely is success (viability of the business model, consideration of merits vs. risks)?

Process



Four Steps to Apply

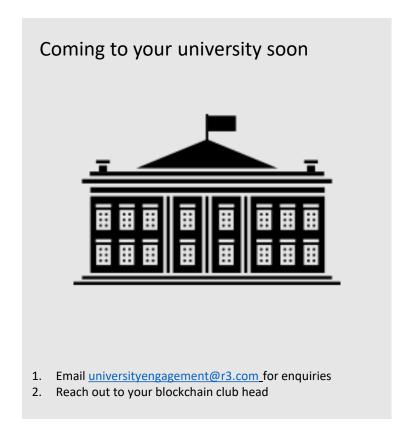
- 1. Read the <u>rules</u>
- 2. Read our resource list on Corda and Use Cases here
- 3. Register your interest on our pitch contest page
- 4. Email the Pitch Application (here) to pitch@r3.com by March 14, 2019.

Resources

Relevant Links

Corda Research Use Case Research Visit https://www.r3.com/pitch-program-resources/

University Visits



CorDapp Webinars

Intro to R3 & Corda

Review of Available Resources

What Makes a Good CorDapp?

University CorDapps in Depth:
Presentations

Hosted on https://www.r3.com/pitch-competition/

Resources

CORDA RESEARCH

- 1. <u>Blockchain, an introduction</u>
- 2. Corda <u>Platform</u> (and <u>Technical</u>) whitepaper
- 3. R3 Primer Series (attached, to make link)
- 4. What Makes a Perfect CorDapp? (Corda medium page)
- 5. Corda Docs and Corda Key Concepts Lessons
- **6.** Visit <u>corda.net</u> for more

USE CASE RESEARCH

- 1. R3 Marketplace
- 2. Partner Success Stories
- 3. Research
- 4. Blogs: <u>Asset Tokenization</u>, <u>Insurance</u>, <u>Healthcare</u>, <u>Construction</u>, <u>Energy</u>, <u>Public Sector</u>, <u>Justice System</u>, Identity
- 5. CordaCon Videos